SORIV

FOOTBALL TRANSFER DECISION ATLAS

Baseline Edition 2026/27

Document version v2.49

Decision support for live transfer work.

Choose one Job. Copy one Prompt. Use the rest only when the case requires it.

sorivsports.com

START HERE

Choose One Job

Pick the question you need answered now. The Jobs are not stages.

NEXT ACTION	What should we do first?	**P5**
DEAL STATE	Where does the transaction actually stand?	**P7**
CASE REVIEW	What does the current case support, and what remains open?	**P9**
CHALLENGE	What could materially change the current position?	**P11**
BOARD BRIEF	What does the decision-maker need to know now?	**P13**
NEGOTIATION PREP	What should we verify, raise or ask before the conversation?	**P15**
UPDATE	What changed after new information arrived? Conditional: requires a usable prior accepted state. If none, use DEAL STATE first.	**P17**

If the question changes, switch Jobs. UPDATE is conditional, not a required stage.

WORKED EXAMPLE

FICTIONAL SAMPLE CASE

One transaction, seven decision Jobs. Roles are used instead of fictional names.

CASE IDENTITY

Target: 24-year-old right winger | Two years remaining on contract

Buyer: Buying Club | Seller: Selling Club

CASE MATERIAL

- The Buyer sold its starting right winger and wants a replacement available before 1 September.
- The Seller asks for EUR 24m guaranteed + up to EUR 4m in add-ons. The Buyer has indicated EUR 21m guaranteed + EUR 3m.
- The Buyer's internal approval currently allows up to EUR 22m guaranteed.
- The Target is reported open to the move, but personal terms remain OPEN and representative authority is not yet independently confirmed.
- The Seller states it will not approve the sale until it has secured a replacement. No replacement agreement has been completed.
- Registration closes Friday at 18:00. A Thursday medical slot can be held if the clubs reach sufficient agreement.
- An Alternative winger remains available on a loan-with-option only until tomorrow at 16:00.
- Appearance and European-qualification add-on definitions remain OPEN.

ADDITIONAL INPUT USED ONLY FOR CHALLENGE

CURRENT WORKING VIEW

The Buyer's current working view is that the primary route remains worth pursuing while the Alternative remains available.

WHAT THIS EXAMPLE SHOWS

The next seven pages use the same fictional transfer case. MODEL OUTPUT mirrors the Prompt RETURN format. Any extra Job input or Soriv commentary is labelled separately.

WORKED EXAMPLE

NEXT ACTION

SAME FICTIONAL TRANSFER CASE | One action. One completion condition.

MODEL OUTPUT

DO THIS NOW

Obtain written confirmation of whether the Alternative can remain available beyond tomorrow at 16:00 while the primary route remains unresolved, including any action or deadline required to preserve that route.

DONE WHEN

The Buyer has documented whether the Alternative can be kept open beyond 16:00 and, if so, the concrete action and deadline required to preserve it.

SORIV NOTE

WHY THE FORMAT MATTERS

NEXT ACTION prioritises the earliest supported option closure when materially equivalent actions remain. It still returns only one team-executable action and one observable completion condition.

WORKED EXAMPLE

DEAL STATE

SAME FICTIONAL TRANSFER CASE | Reconstruct the state before deciding what to do.

MODEL OUTPUT

CURRENT DEAL STATE

AREA	STATE	EVIDENCE / GAP
Purpose	**CONFIRMED**	Replacement needed before 1 Sep.
Club terms	**OPEN**	EUR 24m + 4m ask / EUR 21m + 3m indication; no agreement.
Player terms	**OPEN**	Target open to move; terms not agreed.
Rep authority	**UNKNOWN**	Not independently confirmed.
Seller approval	**OPEN**	Seller says replacement required first.
Economic	**OPEN**	Add-on definitions unresolved.
Medical	**OPEN**	Thursday slot conditional on sufficient agreement.
Registration	**OPEN**	Friday 18:00; transaction not ready.
Alternative	**CONFIRMED**	Confirmed open only until tomorrow 16:00.

GOVERNING OPEN ITEM

The Seller's stated replacement requirement.

EARLIEST MATERIAL HARD STOP

Tomorrow at 16:00, when the confirmed Alternative closes.

NOT YET ESTABLISHED

Representative authority / Final player terms / Final add-on definitions.

WORKED EXAMPLE

CASE REVIEW

SAME FICTIONAL TRANSFER CASE | Balanced first-pass review of the current case.

MODEL OUTPUT

WHAT THE CASE CURRENTLY SUPPORTS

The Buyer has a confirmed replacement need before 1 September, but the primary route is not currently executable: there is no final club agreement and the Seller states approval remains replacement-dependent. The practical decision clock is tomorrow at 16:00 because the confirmed Alternative closes before Friday's registration deadline. The Buyer's EUR 22m guaranteed approval is below the Seller's EUR 24m ask, but that fee gap is not yet the governing constraint while seller approval remains conditional.

WHAT REMAINS OPEN

Whether the Seller can satisfy, remove or change its stated replacement condition before the Alternative expires; whether the Buyer's guaranteed-fee approval can bridge the remaining gap if seller approval becomes available; final player terms; representative authority; and the full effect of unresolved add-ons.

WHAT MATTERS MOST

1. Seller approval dependency
2. Alternative expiry at tomorrow 16:00
3. Guaranteed-fee approval gap if the seller dependency is removed

MATERIAL CONTRARY EVIDENCE

None identified from the provided evidence.

CURRENT DECISION BOUNDARY

The case supports continued evaluation. It does not support describing the primary route as agreed or executable, and it does not establish the fee gap as the governing constraint until seller approval can be obtained.

WORKED EXAMPLE

CHALLENGE

SAME FICTIONAL TRANSFER CASE | Test the stated working view, not an invented thesis.

INPUT USED BY THIS JOB

Current working view from P19: the primary route remains worth pursuing while the Alternative remains available.

MODEL OUTPUT

CHALLENGE 1

The Seller's stated replacement condition may still govern approval.

WHY IT COULD CHANGE THE VIEW

If unresolved, the primary route cannot become executable.

WHAT WOULD CONFIRM OR REMOVE IT

Written approval without a replacement, or evidence the condition is satisfied.

CHALLENGE 2

The Alternative may expire before the primary route is executable.

WHY IT COULD CHANGE THE VIEW

The Buyer would lose the route that currently preserves optionality before registration closes.

WHAT WOULD CONFIRM OR REMOVE IT

Confirmed availability beyond 16:00, or evidence the primary route becomes executable first.

CHALLENGE 3

The Buyer's EUR 22m guaranteed-fee approval may remain below executable seller terms even if the replacement condition is removed.

WHY IT COULD CHANGE THE VIEW

The working view could remain non-executable after the current seller dependency disappears.

WHAT WOULD CONFIRM OR REMOVE IT

Evidence that the Buyer can raise guaranteed-fee approval, or a Seller position that is executable within the current approval.

WORKED EXAMPLE

BOARD BRIEF

SAME FICTIONAL TRANSFER CASE | Decision consequence first. Maximum eight bullets.

MODEL OUTPUT

- Primary route is not executable: there is no final club agreement, and the Seller says approval remains replacement-dependent.
- Tomorrow 16:00 is the earliest material decision clock because the confirmed Alternative expires before Friday 18:00 registration.
- The Buyer's EUR 22m guaranteed approval is below the Seller's EUR 24m ask; that gap may govern if seller approval becomes available.
- Player terms, representative authority and add-on definitions remain OPEN.

DECISION REQUIRED

Whether to preserve the Alternative route while the Seller's stated replacement condition remains unresolved.

SORIV NOTE

The bullets are ordered by decision consequence, not chronology. The Prompt does not force eight bullets if fewer are sufficient. This note is not part of MODEL OUTPUT.

WORKED EXAMPLE

NEGOTIATION PREP

SAME FICTIONAL TRANSFER CASE | Verify first, then raise and ask only what can materially change state.

MODEL OUTPUT

VERIFY BEFORE THE CONVERSATION

- Confirm the EUR 22m guaranteed-fee approval is current.
- Verify representative authority.
- Reconfirm Alternative expiry tomorrow at 16:00 and registration Friday at 18:00.

RAISE

- The Seller's approval is currently replacement-dependent.
- Player terms and add-on definitions remain OPEN.

ASK

1. Is the replacement mandatory for approval, or can the Seller approve without it?

   WHY THIS MATTERS

   Determines whether fee or player progress can make the primary route executable.

2. What must occur for the condition to be satisfied, and by when?
3. What guaranteed amount permits approval under the current structure?
4. How are the appearance and European-qualification add-ons defined?
5. Who gives final approval once conditions are satisfied?

WORKED EXAMPLE

UPDATE

SAME FICTIONAL TRANSFER CASE | Compare the accepted state with newly supplied information only.

INPUT FOR THIS EXAMPLE

PRIOR ACCEPTED STATE

Use the accepted DEAL STATE on P21 as the comparison baseline.

NEW INFORMATION

The Seller's preferred replacement agrees to join another club. The Seller now states it would approve the Target's sale without a replacement if the Buyer increases the guaranteed fee to EUR 23m. The Target's representative provides documentary authority.

MODEL OUTPUT

NEW INFORMATION

The Seller now states it would approve the sale without a replacement at EUR 23m guaranteed. Documentary representative authority has been provided.

CHANGED

Seller-stated approval condition: replacement-first -> EUR 23m guaranteed.
Representative authority: UNKNOWN -> CONFIRMED.

UNCHANGED

Player terms remain OPEN. Add-on definitions remain OPEN. The Alternative deadline remains tomorrow at 16:00. Registration remains Friday at 18:00.

REOPENED

None.

NEW GOVERNING ISSUE

Guaranteed-fee approval capacity.

NEXT REQUIRED UPDATE

Buyer decision on whether the EUR 22m guaranteed-fee approval can change.

OPTIONAL HUMAN REFERENCE

What This Atlas Does

Read only when you want the logic behind the quick-start workflow.

START FROM THE LIVE CASE

Bring the current player and deal facts. The Atlas separates what is confirmed, what remains open and what should be checked next.

USE THE SMALLEST COMPLETE SET

The system does not run every Decision Card. It uses only the material Cards needed for the active Job, with relevant Rules and Guardrails.

KEEP HISTORY IN ITS PLACE

Historical transfers may explain why a question matters. They do not establish a current rule or answer the live transaction.

HUMAN RESPONSIBILITY REMAINS

The Atlas does not scout, provide specialist clearance, guarantee valuation or make the final transfer decision.

OPTIONAL HUMAN REFERENCE

Evidence States

Use exactly these five states. They are not confidence percentages.

CONFIRMED

Supported to the level needed for the current decision question.

OPEN

A material issue still requires evidence, specialist confirmation or completion.

UNKNOWN

The current material does not establish the fact or state.

DISPUTED

Credible material supports conflicting accounts or positions.

N/A

The issue does not apply to the current case.

STATEMENT TYPES

FACT / CLAIM / CAUSAL INTERPRETATION are statement types, not additional Evidence States.

A Separate Dependency Can Control the Deal

Historical mechanisms only. Never use a historical case as the live answer.

RTC-01 João Palhinha -> Bayern Munich, 2023

HOME CARD DEP-01 | HIGH | MECHANISM-ONLY

HISTORICAL FACT / SOURCE TRAIL

BBC Sport | Palhinha Bayern move collapses

DECISION MECHANISM

Palhinha shows how a separate seller-side condition can govern an otherwise advanced transaction.

DECISION LESSON

Verify the live dependency and what resolves it. Do not assume a replacement condition exists because it did here.

DO NOT INFER

Historical outcome does not answer a live transaction. Current facts, current rules and material specialist requirements must be verified. Do not claim Soriv would have prevented the historical outcome.

RESEARCH BASIS

Current Research Evidence

Research retained because it supports a current Decision Card or an AI reliability control. Source access is audited without shrinking the research text.

SOURCE ACCESS AUDIT

Access status checked 18 AUG 2026. OPEN FULL TEXT means the published/proceedings version is openly readable. OPEN PREPRINT / WORKING PAPER means a legitimate free manuscript is available even if the published version is restricted.

LINK PRIORITY

READ PAPER points to the clearest verified open version when one is available. PUBLISHED DOI / PUBLISHED PAGE preserves the canonical version of record.

RESTRICTED DOES NOT MEAN UNUSED

A paywall does not invalidate a citation. The Atlas states only what the verified evidence record supports and does not imply that every customer can access the complete publisher PDF.

LINK BEHAVIOUR

External research links request a separate browser tab or window where the PDF viewer supports it. Actual behaviour can vary by viewer, browser and security settings.

RESEARCH BASIS

Football Research Records 1 of 5

Research retained because it supports a current Decision Card or an AI reliability control.

AR-01 SYSTEMATIC REVIEW

CITATION Franceschi, Brocard, Follert & Gouguet (2024). Determinants of football players' valuation: A systematic review. Journal of Economic Surveys 38(3), 577-600.

EVIDENCE 29 peer-reviewed studies and 111 model specifications.

SUPPORTS Synthesis of repeated valuation determinants and identification of findings that are more model-sensitive.

DO NOT INFER The included studies do not all use paid transfer fee as the outcome, so the review is not a standalone live-fee model.

SOURCE ACCESS OPEN FULL TEXT

READ PAPER | PUBLISHED

AR-02 DIRECT FEE

CITATION Poli, Besson & Ravenel (2024). Statistical Modeling of Football Players' Transfer Fees Worldwide. International Journal of Financial Studies 12(3), 93.

EVIDENCE 8,389 fee-paying transfers involving 6,347 players, July 2014-March 2024; releasing clubs from 54 associations and recruiting clubs from 61 associations.

SUPPORTS Age, contract time, recent use/output, position, international status, seller/buyer context and destination league in a paid-fee model.

DO NOT INFER Observational model-specific effects are not a universal live-player fee calculator.

SOURCE ACCESS OPEN FULL TEXT

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RESEARCH BASIS

LLM / AI Reliability Records 1 of 3

Research retained because it supports a current Decision Card or an AI reliability control.

AI-01 TRUTHFULNESS

CITATION Lin, Hilton & Evans (2022). TruthfulQA: Measuring How Models Mimic Human Falsehoods. ACL 2022, 3214-3252.

EVIDENCE Benchmark of 817 questions across 38 categories designed around common misconceptions and false beliefs.

SUPPORTS Treat fluent model answers as unverified unless grounded in supplied or retrieved evidence; preserve UNKNOWN rather than filling gaps from model priors.

DO NOT INFER Do not infer an error rate for current models, this Atlas, football questions or a specific live output.

SOURCE ACCESS OPEN FULL TEXT

READ PAPER | PUBLISHED

AI-02 LONG-CONTEXT RETRIEVAL

CITATION Liu et al. (2024). Lost in the Middle: How Language Models Use Long Contexts. Transactions of the ACL 12, 157-173.

EVIDENCE Long-context evaluation on multi-document QA and key-value retrieval; performance changed with the position of relevant information and often degraded for middle-position evidence.

SUPPORTS Section-scoped retrieval, smallest-complete-set selection and avoiding unnecessary full-document context when a narrower route is sufficient.

DO NOT INFER Do not infer that every current long-context model always fails in the middle or one universal safe context length.

SOURCE ACCESS OPEN FULL TEXT

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CLOSE

Edition Control & Contact

Fixed edition identity, source-check date and support boundary.

EDITION CONTROL

Product: Soriv Football Transfer Decision Atlas Edition: Baseline Edition 2026/27 Document version: v2.49
Format: fixed digital PDF research / decision-support product
Structure: seven selectable Jobs, 38 Decision Cards, 47 Published Real Transfer Case Arcs, a current research evidence layer, and LLM / AI reliability controls.

SOURCE TRAIL LAST VERIFIED

Real Transfer Case source trail last verified: 17 August 2026. This date does not establish current-rule validity, continuing factual status or ongoing monitoring.

SUPPORT BOUNDARY

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